

IT IS IMPORTANT TO UNDERSTAND:

1. All fees in this schedule are GST inclusive except where marked otherwise.
2. Application and renewal fees are non-refundable. Soil and Tissue Tests (Table 5) and Product and Label Assessments (Table 6) incur additional costs.
3. Regional Audit Fees (RAF) – refer to Table 8. RAF includes first 3 hours of audit and administration. Additional audit time and administration is charged at \$165/ hour. A RAF discount of \$150 applies where certification for a producer and processor audit occurs at the same site address, same day. Operations with multiple certification services for the same site address are charged per service.
4. Industry Development Levy (IDL) – refer to Table 9. ACO certified producers, processors and wholesalers incur an IDL fee.
5. If an audit is cancelled within 48 hours of the scheduled time and date a cancellation fee equal to your RAF will be charged.

TABLE 1: CERTIFICATION OF DOMESTIC OPERATIONS (NATIONAL STANDARD/ACO)

	Application Costs	Annual & Ongoing Costs
Producer	\$520+ RAF + Soil/Tissue Tests (if app)	RAF + IDL (if app)
Processor/Wholesaler/Exporter/Re-Packer/Importer	\$520 + RAF + Table 6	RAF + IDL (if app) + Table 6
Contract Processor (processors with multiple clients apply as Processor)	\$260 + RAF	RAF
Retailer/Restaurant	\$594 + Table 6	\$594 + Table 6
Storage	1/2 Regional rate (RAF) refer Table 8	
Retail Chains	\$520 application	RAF (head office) + 20% of stores at 1/2 regional rate

TABLE 2: REGISTERED PRODUCTS

	Application Costs	Annual & Ongoing Costs
Allowed Inputs	\$625 + RAF	Alternating between RAF or \$365 + Industry Compliance Testing Fee \$330 + 1st Product Registration Fee \$1,260 [plus \$88/product thereafter and capped at 20 products]. Industry compliance testing occurs at random across all allowed inputs registered with AO. (High risk operations audited on-site annually)
Approved Products	\$625 + RAF	RAF + 1st Product Registration Fee \$1,260 [plus \$88/product thereafter & capped at 20 products]

TABLE 3: EXPORT CERTIFICATION SERVICES & DOCUMENTATION

	Application Costs	Annual & Ongoing Costs
Chinese CNCA via COFCC	Please contact ACO	Please contact ACO
European (EU)	\$520 + RAF	As per application
IFOAM Seal	\$520 + RAF	As per application
Japan - (JAS) Certification	\$475 + RAF	As per application
Japan - (JAS) Livestock Certification	\$1,170 + RAF	As per application
USA (USDA NOP) Certification	\$594 + RAF	As per application
Korean Producer	\$260 + RAF	As per application
Korean Processor/Handler	\$1,320 + RAF	As per application
Organic Produce Certificates (OPC) and Transaction Certificates		
Exporter ACO certified	\$45/certificate	
Exporter not ACO certified	\$90/certificate	
Chinese to English translation services available	\$200	

TABLE 4: CERTIFICATION OF INTERNATIONAL OPERATIONS (GST Exclusive)

	Application Costs	Annual & Ongoing Costs
Producer, Grower Groups, Processor,	\$520 + audit fee \$1,175/day (min 1 day) + travel	
Wholesaler, Re-Packer, Importer, Exporter	\$520	As per application
Contract Processor	\$260	certification administration \$500/operation

Travel (eg flights), accommodation, meals etc charged to client at cost

TABLE 5: ADDITIONAL INSPECTIONS AND SOIL AND TISSUE TESTING Prices vary subject to laboratory used and number of samples required. Not applicable to USDA or JAS.

	RAF	Investigation and Issuing of Major Corrective Action	RAF
High Risk Operations			
Soil test for 16 heavy metals	\$178.75 each	Soil test for 3 of OC/OP/SP/Triazines/Herbicide-Fungicide	\$233.75 each
Tissue test for 3 of OC/OP/SP/Triazines/Herbicide-Fungicide	\$261.25 each	Comprehensive soil/tissue test for pesticides + 8 heavy metals	\$412.50 each

SERVICES & FEES cont...

TABLE 6: LABEL AND PRODUCT ASSESSMENTS & OTHER COSTS

Label and Product Assessments		*annual renewal fee per ingredient is 30% the registration fee	
Input assessment for registered products	\$50/product	Label assessment (single ingredient)	\$10/label
Product assessment (single ingredient)	\$10/product	Label assessment (multi ingredient)	<10 ingredients \$20/product
Natural Ingredient (food/cosmetic)	evaluation \$50	Product assessment (multi ingredient)	>10 ingredients \$30/product
Natural Ingredient (food/cosmetic)	registration on ACO website \$80*	Retail Product Validation	\$88/product
Other Registrations, Training & Administration			
Registration of non-organic natural cosmetic/food ingredients	Refer to ACO website	Equivalency assessment of Standards/Certifiers (+\$150/hr after 5hrs)	\$605
Archived File Copy Provision	\$250	Certification Training - Contact ACO Office	POA
Fast Track Certification	\$535	Additional Property incorporated into existing certification	\$520
Reinstate Certification following Suspension	\$260	Annual Membership - Australian Organic (due in February)	\$165
Extension of Certification Area	\$80	Late Response to Corrective Action Requests	\$88

TABLE 7: OTHER CERTIFICATION SERVICES

	Application Costs	Annual & Ongoing Costs
Cosmetics Organic & Natural Standards (COSMOS) COSMOS - Processor COSMOS - Licensee Processor	\$520 + RAF \$260 + RAF	\$520/\$260 + COSMOS Service Levy (min \$500) (Contract & Ingredient Manufacturers pay half the COSMOS Service Levy)
COSMOS Product Assessments	Single ingredient \$25/formula, <10 ingredients \$50/formula, >10 ingredients \$100/formula	
COSMOS Product Assessments with non-certified natural cosmetic ingredients	As above + \$50/non-registered natural cosmetic ingredient	
COSMOS Product Registration	\$20/product	COSMOS Annual Formula Renewal \$20/formula
COSMOS Label and Packaging Verification	\$30/label	COSMOS Annual Label Renewal \$5/label
COSMOS Marketing Materials Verification	\$15/document	
Tasmanian Organic-Dynamic Producers (TOP)	\$50	
Freshcare	Freshcare Membership + Royalty Fee \$123 + Freshcare Audit \$385	As per application
Non GMO	\$275	\$275 + RAF + Testing

TABLE 8: REGIONAL AUDIT FEES Regional audit fees paid within terms of invoice subject to 10% discount

VICTORIA		SOUTH AUSTRALIA		QUEENSLAND		NEW SOUTH WALES	
Melbourne	\$1,005.00	Adelaide	\$1,005.00	Brisbane, Gold Coast, Sunshine Coast	\$1,005.00	Sydney	\$1,005.00
Gippsland	\$1,062.00	Riverlands, Western	\$1,120.00	Lockyer, Granite Belt, Toowoomba	\$1,038.00	Hunter, Coffs Harbour	\$1,038.00
Central, Murray, Central West	\$1,120.00	South Eastern	\$1,182.00	Burnett	\$1,120.00	Port Macquarie, Far North Coast, New England	\$1,062.00
Southern West	\$1,182.00	TASMANIA		Coral Coast	\$1,062.00		
WESTERN AUSTRALIA		Tasmania	\$733.00	Southern West	\$1,147.00	Newell, Murrumbidgee, Murray	\$1,182.00
Perth	\$1,005.00	NORTHERN TERRITORY		Central West, Central Coast, Far North Coast, Gulf	\$1,182.00	Central, Western, South East Coast	\$1,120.00
South West	\$1,098.00	Darwin	\$1,120.00				
Central, Carnarvon, Kimberley	\$1,182.00	Alice Springs	\$1,182.00				

TABLE 9: INDUSTRY DEVELOPMENT LEVIES

Calculated on gross organic sales. Annual IDL paid within terms subject to 10% discount

Producer Tiers				Processor /Wholesaler Tiers			
1	\$0	- \$50,000	No levy	1	\$0	- \$50,000	\$363.00
2	\$50,001	- \$100,000	\$484.00	2	\$50,001	- \$100,000	\$484.00
3	\$100,001	- \$150,000	\$756.80	3	\$100,001	- \$200,000	\$544.50
4	\$150,001	- \$250,000	\$1,210.00	4	\$200,001	- \$300,000	\$907.50
5	\$250,001	- \$350,000	\$1,815.00	5	\$300,001	- \$400,000	\$1,270.50
6	\$350,001	- \$450,000	\$2,420.00	6	\$400,001	- \$500,000	\$1,633.50
7	\$450,001	- \$550,000	\$3,025.00	7	\$500,001	- \$600,000	\$1,996.50
8	\$550,001	- \$650,000	\$3,630.00	8	\$600,001	- \$700,000	\$2,359.50
9	\$650,001	- \$750,000	\$4,235.00	9	\$700,001	- \$800,000	\$2,722.50
10	\$750,001 and greater		\$4,840.00	10	\$800,001	- \$900,000	\$3,085.50
				11	\$900,001	- \$1,000,000	\$3,448.50
				12	\$1,000,001	- \$1,200,000	\$3,993.00
				13	\$1,200,001	and greater	\$4,840.00

TABLE 10: COSMOS SERVICE LEVY

COSMOS Sales	Levy (incl. GST)
Up to \$1,500,000	0.77%
\$1,500,000 to \$3,000,000	0.44%
\$3,000,000 to \$12,000,000	0.22%
\$12,000,000 to \$30,000,000	0.11%
Over \$30,000,000	0.055%