

# Guidance Document to complete Section D: Production Estimates

This document contains definition of terms & further instructions required to complete Section D: Production Estimates of Form 220-47 Annual Organic Integrity Plan Update.

## Definitions of Terms

### ‘Certification Period’:

- next 12-month period from your current certificate expiry.
- e.g. Certificate valid until 30<sup>th</sup> April 2025. Next certification period will be 1<sup>st</sup> May 2025 to 30<sup>th</sup> April 2026

### ‘Handle but do not process’:

- Handle: products you receive & sell as is (already packaged/labelled etc) OR involves no physical product handling activities.
- Process: products that you label, pack, manufacture, etc... (including those relabelled and repacked)

### Product Name:

- Refers to name of product as listed on your organic certificate
- If you have more than 20 products listed on your organic certificate, see alternative option below
- For wine only: In terms of previous vintages, please provide actual quantity in stock on hand at the time of completing the form.

### Production Estimate:

- Total estimate of production per product listed, including production estimate for all forms of organic sales, ie. domestic, export (note: breakdown by organic standard is not required)
- If there had been no organic production in past 12 months, please provide production capacity of operation for service/product listed

## Alternative Option (for more than 20 products)

*Note: this option is applicable for single-ingredient products and wine only, multi-ingredient products must be listed individually.*

- Where certificates contain more than 20 single-ingredient products you may group similar products in categories as per below examples.
- For **EU EXPORTERS**, please make sure you can provide quantity sold/used in your COI application for group of products provided in your Annual OIP Update

Product Type	Product Name (as listed on organic certificate)	Estimated Production Quantity for Next Certification Period (in kg, L, or other unit of measure as appropriate)
Single ingredient	<i>Ginger (sliced, frozen, chopped, minced, powder, whole)</i>	8T
	<i>Vegetable powder (Kale, Beetroot, Spinach)</i>	2T
	<i>Tea (Green, White, Black, Matcha)</i>	600kg
Wine *vintage not required	<i>Red Wine (Merlot, Pinot Noir, Cabernet Sauvignon)</i>	5000L
	<i>White Wine (Pinot Gris, Riesling, Sauvignon Blanc)</i>	10000L
Multi-ingredient	<i>Include names as listed on organic certificate</i>	

# Guidance Document to complete Section D: Production Estimates

**\*Examples of generic naming that are NOT acceptable**

Product Types	Product Name	Estimated Production Quantity for Next Certification Period (in kg, L, or other unit of measure as appropriate)
Single ingredient	<i>Fruits</i>	<i>8T</i>
	<i>Vegetable</i>	<i>2T</i>
Wine	<i>Wine</i>	<i>5000L</i>
Multi-ingredient	<i>Baked Goods</i>	<i>800kg</i>